

2018 ANNUAL REPORT







Table of Contents

| Welcome | 3 |
|--------------------------------------|---|
| Service to the Community is | |
| Legacy for Giver and Receiver | 4 |
| Strong Support for Those in Recovery | 5 |
| Financials | 6 |
| Our Impact | 7 |
| Thank You to Our Donors | 8 |

SERVEMINNESOTA STAFF

Katie Boehm, Development Writer Lisa Carlson, Administrative & Finance Associate Des Culpitt, Program Officer Libby Donohue, Reading Corps Data Management Associate Rachel Garaghty, Development Manager Mayank Gupta, Management Information Systems Associate Deborah Honore, Video Storyteller & Editor Janet Johnson, Vice President of Operations Patrick Kaiser, Senior Evaluation Manager Rebecca Kanive, Ph.D., Assistant Director of Educational Programming Dean Kephart, Vice President of Insight & Change Dmitry Konopatski, Principal Software Engineer Lynn Lewis, Vice President of Finance Julie McLeod, Project Manager Pete Nelson, Ph.D., Director of Research & Innovation David Parker, Ph.D., Vice President of Research & Development Sandy Pulles, Ph.D., Assistant Director of Equity, Inclusion & Innovation Julia Reed, Staff Accountant Stacey Scherschligt, Director of Programs Brenda Squiers, Administrative Assistant Donna Svendsen, Director of Strategic Outreach Audrey Suker, Chief Executive Officer Ben Suker, Project Manager Shayla Thiel Stern, Ph.D., Vice President of Content Marketing Susan Thomson, Senior Strategic Analyst for Research & Development Lisa Winkler, Vice President of External Relations Staff list current as of May 1, 2019

SERVEMINNESOTA BOARD OF DIRECTORS

William Arendt Dave Beal Brenda Cassellius Holly Christie Jessica Damsgard John Ellenberger Elizabeth Emerson Gracie George Linda Gilligan **Thomas Horner** Martha Jones Sichko Kate Kelly – Chairperson Senator Susan Kent Representative Debra Kiel Representative Erin Koegel Sumee Lee Kayne Lussier Nathan Prouty Mary Quirk Megan Remark Robert Rumpza Sam Schuth Noya Woodrich Board list current as of May 1, 2019

SERVEMINNESOTA

120 South 6th Street Suite 2260 Minneapolis, MN 55402

612.333.7740

ServeMinnesota.org



Welcome



As a catalyst for positive social change, ServeMinnesota moves research to practice, using evidence-based approaches to make meaningful contributions to our state. We recruit, train, and deploy the people power of AmeriCorps to meet critical needs in Minnesota through transformative service opportunities that focus on education, affordable housing, employment, addiction recovery and the environment.



VISION

Demonstrating the power of national service to solve complex social problems.

MISSION

ServeMinnesota is a catalyst to address critical needs in Minnesota by working with AmeriCorps and community partners. We share our proven practices nationally.

We get measurable results through:

INNOVATION

Researching and applying the best data-driven methods to create powerful local solutions.

INVESTMENT

Raising and allocating funds for AmeriCorps program development, and people serving in those programs, to maximize return.

ALIGNMENT

Aligning with local community and government priorities and setting consistent program standards to ensure measurable results.

CARRYING OUT OUR MISSION

Reading Corps and Math Corps students make greater gains. In studies conducted by the University of Chicago, researchers found that Reading Corps is closing the achievement gap and students made more than a full year's growth during a single school year.

Similarly, by the end of the school year, Math Corps students were 2-3 months ahead of their expected trajectory. When compared to students who didn't receive the program, Math Corps students were two times more likely to achieve year-end benchmarks!

Each year, 30,000 Minnesota students are benefiting from these proven programs.

Service to the Community is Legacy for Giver and Receiver

By David Durenberger and David Wellstone



David Durenberger and David Wellstone

Since 1994, more than

1,000,000

members nationally have taken the AmeriCorps pledge.

The eloquence of the AmeriCorps Pledge expresses the essence of volunteer service in America. Since 1994, more than 1,000,000 AmeriCorps members nationally have taken this pledge as they have embarked on their term of service:

I will get things done for America – to make our people safer, smarter, and healthier.
I will bring Americans together to strengthen our communities.
Faced with apathy, I will take action.
Faced with conflict, I will seek common ground.
Faced with adversity, I will persevere.
I will carry this commitment with me this year and beyond.
I am an AmeriCorps member, and I will get things done.

What set of words could be loftier, and yet more real? Their refrain has embodied the spirit of national and community service in America for 25 years.

It's no surprise that Minnesota, with its long tradition of community service, was at the forefront of passing the landmark legislation that launched AmeriCorps. One of this article's authors (Dave Durenberger) crossed the aisle to ensure that "Community" was also at the forefront of this bill, and then again to work with Paul Wellstone, the father of the other author. Our Minnesota backgrounds taught us that motivated volunteers, inserted into schools and community organizations, could make all the difference in the world to individuals needing opportunities to succeed.

National service is a tradition usually associated with the U.S. military, and we intended this to be a call on our national commitment – one community at a time. But more importantly, it represents a national tradition of representative service which begins "on the village green."

In the 25 years since, our vision has been proven. Minnesota has been one of the most fertile grounds in the nation for AmeriCorps programs making a meaningful difference. From Reading Corps to College Possible, Habitat for Humanity to Recovery Corps, the bipartisan spirit that made the legislation possible lives in dozens of our state's AmeriCorps accomplishments.

In our troubled world, it's clear that not everyone has equal opportunity in life. We feel Minnesota's programs are among our country's finest – most noble examples of public-private partnerships to solve challenging problems in our communities.

At the heart of AmeriCorps is service, one community, one institutional leader, at a time. Throughout Minnesota, starting with community service, both voluntary and representative – we are changing the ground on which our political leaders must stand.

Now, it's time for more people in Minnesota to serve. It's not a chore; it's an opportunity. Communities coalesce to help those experiencing education inequities, inadequate job preparedness and the challenges of recovery from addiction – all conditions which can be improved with the help of AmeriCorps members.

The last line of the pledge says it all: "I am an AmeriCorps member, and I will get things done."

Note: David Durenberger represented Minnesota in the United States Senate from 1978-1995. David Wellstone is co-founder of Wellstone Solutions, a tech company dedicated to fighting addiction.



Strong Support for Those in Recovery

A RESPONSE TO THE OPIOID CRISIS

Minnesota is facing an unprecedented crisis from the opioid epidemic. Deaths from opioid overdose in our state increased 631% from 2000 to 2016 and are now the leading cause of drug-related fatalities in Minnesota. Each year, more than 50,000 individuals enter treatment across the state.

Recovery Corps – established as a response to the opioid epidemic – uses the people power of AmeriCorps to connect individuals in recovery from opioid addiction and other substance use disorders with the resources and dedicated mentorship needed to continue on a path of long-term sobriety.

AmeriCorps members in Recovery Corps serve in sober-living facilities, schools and nonprofits – and typically, these members have direct experience with recovery. As Recovery Navigators, they serve as mentors who understand the recovery process and help people reach goals in sobriety by creating an action plan that includes education, employment or service outcomes for the people they serve.



MAKING A DIFFERENCE FOR Teens in recovery

Recovery Corps Navigator Kyla Olson struggled with substance abuse from early in high school. After treatment and graduating from the University of Minnesota, Kyla knew she wanted to draw on her personal experiences to help young people. At P.E.A.S.E. (Peers Enjoying a Sober Education) Academy, she mentors and supports high school students in recovery. In turn, her service helps her own personal recovery.

P.E.A.S.E. Academy executive director Michael Durchslag and Recovery Corps Navigator Kyla Olson

Deaths from opioid overdose in Minnesota INCREASED 631% from 2000 to 2016.

MORE THAN 50,000 individuals enter treatment across the state each year.

Peers Enjoying a Sober Education

"This school is a shining light in my recovery as well," says Kyla. "I wouldn't change a day here for anything."

P.E.A.S.E

No system of aftercare exists for individuals who have completed treatment, and Recovery Corps addresses that gap – both for AmeriCorps members and the people they serve.

P.E.A.S.E. Academy executive director Michael Durchslag says the recovery high school's partnership with Recovery Corps has been incredibly valuable.

"Recovery Navigators provide the additional layers of support that we wouldn't be able to provide, and what our young people so desperately need." LEARN MORE: MinnesotaRecoveryCorps.org 866.859.2825

Financials

2017-2018

Statement of Financial Position August 31, 2017 & 2018

| | 2018 | 2017 |
|-----------------------------------|-----------------|-----------------|
| ASSETS | | |
| Current Assets | | |
| Cash & Cash Equivalents | \$ 3,469,115 | \$ 2,040,033 |
| Grants Receivable | 2,249,397 | 6,072,564 |
| Pledges Receivable | 699,399 | 376,459 |
| Other Receivable | 683,428 | 862,099 |
| Prepaid Expense | 82,186 | 103,403 |
| Security Deposit | 0 | 0 |
| Total Current Assets | \$ 7,183,525 | \$ 9,454,558 |
| Non-Current Assets | | |
| Furniture, Equipment, & Leasehold | \$ 26,573 | \$ 12,532 |
| Pledges Receivable | 0 | 0 |
| Security Deposit | 9,092 | 9,092 |
| Total Assets | \$ 7,219,190 | \$ 9,476,182 |

| | 2018 | 2017 |
|----------------------------------|-----------------|-----------------|
| LIABILITIES & NET ASSETS | | |
| Current Liabilities | | |
| Accounts Payable | \$ 208,734 | \$ 216,904 |
| Grants Payable | 1,917,681 | 3,341,495 |
| Accrued Expenses | 92,504 | 105,801 |
| Total Current Liabilities | \$ 2,218,919 | \$ 3,664,200 |
| | | |
| Net Assets | | |
| Unrestricted | | |
| Designated | \$ 150,000 | \$ 150,000 |
| Undesignated | 286,357 | 356,365 |
| Total Unrestricted | \$ 436,357 | \$ 506,365 |
| Temporarily Restricted | 4,563,914 | 5,305,617 |
| Total Net Assets | \$ 5,000,271 | \$ 5,811,982 |
| Total Liabilities and Net Assets | \$ 7,219,190 | \$ 9,476,182 |

MAJOR Program Expenses

MINNESOTA READING CORPS \$21,343,927

other americorps programs \$6,182,701

MINNESOTA MATH CORPS \$4,634,856

OUTCOMES **21,941**

Community volunteers were mobilized by Minnesota AmeriCorps members

5<mark>,88</mark>1

Minnesota Reading Corps students passed the third grade reading test

Our Impact

2017-2018 PROGRAM GRANTS

| Program | Members | Grant Amount |
|---|---------|-------------------|
| City of Lakes AmeriCorps | 30 | \$ 394,038 |
| City of St. Paul Law Enforcement Career Path Academy | 20 | 300,450 |
| College Possible | 81 | 861,000 |
| Community Technology Empowerment Project | 35 | 406,919 |
| Conservation Corps Minnesota | 44 | 515,985 |
| Learning Early Achieves Potential (LEAP) | 20 | 242,003 |
| Minnesota Alliance With Youth Promise Fellows | 220 | 2,804,517 |
| Minnesota GreenCorps | 40 | 460,365 |
| Minnesota Math Corps | 226 | 3,667,679 |
| Minnesota Opportunity Corps | 30 | 468,785 |
| Minnesota Reading Corps | 1,081 | 19,683,086 |
| Minnesota Reading Corps – Bright Beginnings FCC | 10 | 265,526 |
| Recovery Corps | 15 | 302,994 |
| Total Learning Classroom (TLC) | 30 | 839,802 |
| True North AmeriCorps | 35 | 432,230 |
| Twin Cities Habitat for Humanity | 20 | 257,298 |
| Total | 1,937 | \$ 31,902,677 |

REVENUE Interest 0% \$7,350 Private 3.4% \$1,137,916 Fees 5.1% \$1,734,475 State 25% \$8,443,029 Federal 66.5% \$22,487,397 Total \$33,810,167

OUTCOMES 801

Sites in Minnesota were served by AmeriCorps members

1,937

AmeriCorps members served throughout Minnesota

\$37.3 Million

Invested in nonprofit, community, educational, and faith-based community groups through AmeriCorps

67,023

Children, youth, and adults were directly served by Minnesota AmeriCorps members



EXPENSES

Support Services 3.2% \$1,123,743

Program Support 11% **\$3,795,317**

Grants 85.8% **\$29,702,818**

Total \$34,621,878

Thank You to Our Donors

This report reflects contributions received during the period September 1, 2017 to August 31, 2018.

CORPORATE AND FOUNDATION DONORS

\$500,000+ Target

\$100,000 - \$499,999

Laura and John Arnold Foundation PNC Foundation Social Innovation Fund W.K. Kellogg Foundation

\$25,000 - \$99,000

Boston Scientific Foundation Listen for Good Lloyd K. Johnson Foundation Richard M. Schulze Family Foundation Saint Paul Children's Collaborative United Way of Central Minnesota

\$10,000 - \$24,999

3M Bernick Family Foundation Carolyn Foundation F.R. Bigelow Foundation Good Family Fund Hardenbergh Foundation Mardag Foundation Saint Paul Foundation

\$1,000 - \$9,999

H.B. Fuller Foundation Initiative Foundation Northfield Area United Way United Way of Bemidji Area United Way of Northeastern Minnesota – Iron Range United Way of Sherburne County United Way of Washington County East Western Digital Foundation



INDIVIDUAL DONORS

Gifts \$1,000+

Bill Arendt Linda Gilligan Thomas F. Horner Kathleen Horst John and Ruth Huss Kate Kelly and Todd Katopodis Brian Smith Audrey Suker Mary P. Warren

Gifts \$100 - \$999

Renee Abel Jan Aleshire Dave Beal and Carol Berteotti Gary Berntsen Lisa Boyd Connie Burda-Nicholson Holly Christie **Richard Davis** John and Liz Ellenberger Karen Garaghty Rachel Garaghty Robert Gotwalt Jeffrey Holst Janet Johnson Rosemary Kelly James Knittel Dmitry Konopatski Lynn Lewis **Brian Linne** Megan McNabb Darcie Moore Peggy O'Connor Sadie O'Connor Julia Quanrud Mary Quirk Carolyn Roby Robert Rumpza Mark Schleisman Matthew Seiler Donna Svendsen Daniel Watje Robert J. Wedl Lisa Winkler David Wood 4 Anonymous Gifts

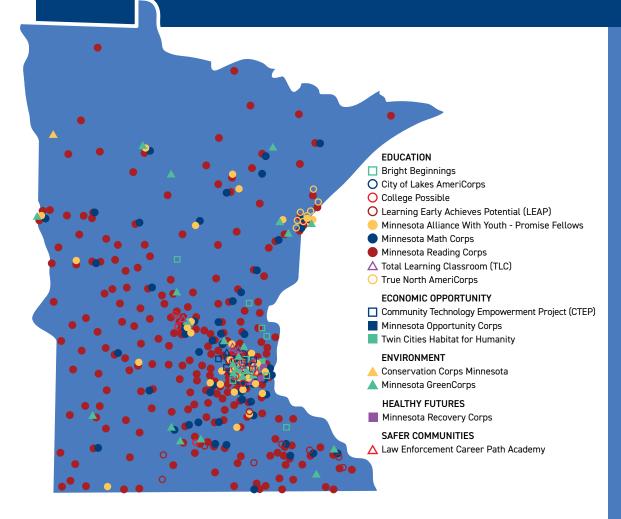


David Aberman Katie Boehm Jessica Briol Jeanne Cochran Dani DeSantes Christine Fankhanel Norman Fox Stephanie Hart Stephanie Holland Jean Humphries Angela Jannotta Alison Jirik Dean Kephart Nick Kimpton Anna Knier Ritsuko Larson Nancy Lee Valerie McCullough Katharine Minetti Connie Nelson Amy Nubson **Daniel Perkins** Lisa Peters Elizabeth Pretzel Nathan Prouty Jennifer Race Mary Ann Renner Joyce Rudningen Martha Sichko **Brenda Squiers** Verlee Sullivan Susan Thomas Lyn Voigt Eric Will 18 Anonymous Gifts

Gifts received in honor of Ann Calvert, Andrea Lakiotis & Steven Davidheiser-Kroll.



2017-2018 AmeriCorps Programs



INTERESTED IN SERVING OR KNOW SOMEONE WHO MIGHT BE?

Whether you are a recent graduate, stay-at-home parent, or retiree, we have great opportunities to serve Minnesota!

Visit ServeMinnesota.org

SERVEMINNESOTA

120 South 6th Street Suite 2260 Minneapolis, MN 55402 612.333.7740 ServeMinnesota.org